

CLARIFICATIONS

Question 1. Can we please request a video call with you ahead of completing our proposal

Answer 1. As per Section 2, Sub-section 2.1 of the RFP any request for clarification must be sent in writing to the address indicated in the data sheet. The client will respond in writing.

Question 2. Can we act as official agent for the Official Consultant of the Government under the above-mentioned Request for Proposal? Whilst being the local agent for the potential applicant for the Tender Licensing participant, which Tender/ Licensing would be called for at a later time.

Answer 2. The Consultant would be part of the government team promoting the licensing round and you would be affiliated with the consultant. As such you cannot be part of a company submitting bidding documents to the government for the planned licensing round.

Question 3- Please provide a detailed, expected timeline for the license round. Include expected start date and any notable milestones up to licenses being awarded (e.g. bids submitted by X). Also a view on probability of time changes and time slips, so we can be realistic in our expectations.

Answer 3- Launching of the Mannar Basin licensing round is tentatively scheduled for 12th November 2025. The tentative proposal submission deadline for the Mannar Basin licensing round, is 30th May 2026. The selected Consultant's assignment will end with the submission of the final report on 13th June 2026.

Question 4- Form TECH 3 refers to Terms of Reference, please provide the Terms of Reference. If these are part of the attached document please detail the pages being referred to. I can't find them in the document but perhaps they are called something else?

Answer 4- The Terms of Reference are provided in Section 5 on page TOR 1 of the RFP, immediately after the page indicating APPENDIX 4. Form TECH 3 refers to the suggestions and comments on the Terms of Reference, to be provided by the Consultant.

Question 5 - Please provide headline detail of the blocks on offer. Location map, number of blocks, relationship to blocks already allocated (ie how close to TE / Equinor blocks).

Answer 5 - The Block Map is a part of the Bidding Documents of the Mannar Basin licensing round (SL2025-1) and will only be provided to the selected Consultant. However, a map showing the general area covered by the licensing round SL2025-01 is attached.

Question 6- Please provide a view on the target investors/operators PDASL wish to attract to bid for licenses. This will help us structure our approach and we can provide more detail on our relationships with these organisations.

Answer 6- We are looking at both large and medium sized companies with a proven track record in deep water petroleum exploration and have the technical and financial capabilities to explore and develop deep-water acreage.

Question 7- Please provide the forms detailed in Section 3 of the attached document as Word documents so we can complete.

Answer 7- PDASL will only provide the documents in PDF format and you are free to convert them to word format.

Question 8- Lastly, please provide some detail on the objectives PDASL wish to achieve through this bid round activity, beyond the obvious objective of attracting investors

Answer 8-

- a. To develop the existing discoveries in the Mannar Basin.
- b. To develop a petroleum industry in Sri Lanka.
- c. To develop a skilled workforce, that can cater to the requirements of the petroleum industry in Sri Lanka.

Question 9- May we request of copy of the current PSA so that we may study and inform ourselves prior to submitting our bid?

Answer 9- A Model Petroleum Resources Agreement (MPRA) is being finalised and will be made available to the selected Consultant.

Question 10- Are we expected to provide critical comment on the PSA terms (c.f. [..]'These may be in policy, regulations, economic elements and operational aspects') or is this outside of scope?

Answer 10- No

Question 11 - Could the PDASL please provide more specific details on what content/subject matter the PowerPoint presentation should cover, for the sake of clarity and avoidance of doubt? From our side, we believe that the presentation should focus on setting out our strategy to optimise the reach & participation in the bid round in order to promote opportunities in Sri Lanka, by working within the terms of the PSA (rather than making suggestions on changing the PSA terms). This might include, for example, outline geology, local content, types of play and hence types of investment among other things.

Answer 11 - The Powerpoint presentation should include how the selected Consultant plans to promote the upcoming licensing round and host the Virtual Data Room. Information on geology, play types and fiscal parameters, will be provided. We wish to also know, how the selected Consultant will notify prospective oil and gas companies about the upcoming licensing round and its prospectivity.

Question 12- With reference to commencement of services in Sri Lanka – is the consultant required to work from the offices in Sri Lanka? Under our proposal we would work from our respective countries, travelling where needed to fulfil international events, and hosting the client data on our own secured web servers for VDR deployment.

Answer 12- The selected Consultant can work from their own offices.

Question 13- On a related matter, please can you clarify the requirements for returning/destroying data after the completion of the contract.

Answer 13 - All data should be returned and cannot be copied. Data can be shown on that basis.

Question 14 - Please advise if documents specified in Attachment 1 available for review by consultant can be assessed remotely online or only in person?

Answer 14- These data are best viewed in person. However, some data may be viewed through screen capture.

Question 15 - Please confirm what Form Fin 5 is intended to achieve and how it shall be completed by bidders? We aim to understand how this form is different from Fin 3 and 4?

Answer 15- You may refer to Section 3.6 of the Data Sheet (Other Expenses and Breakdown cost of Activities required?: Yes)and Section 3.6 under Instructions to Consultants of the RFP, that specify what should be included in Form FIN 5, which should capture a breakdown of the expenses that should be separately presented in Form FIN 3 and Form FIN 4.

Question 16 - Please confirm that Appendixes 1-3 are not applicable as part of the appendixes section of the RFP?

Answer 16 - Not applicable

Question 17 - Please confirm if scope of task C. i is of generic nature or it shall be done based on comparing documents prepared by PDASL for the upcoming licensing round against best practices against?

Answer 17 - It can be done upon reviewing the documents provided to the selected Consultant by the PDASL.

Question 18 - Please confirm if consultant shall provide as part of the engagement technical solution for hosting a VDR and if so whether it is anticipated that VDR fee shall be drawn from the maximum contract fee?

Answer 18 - The selected Consultant shall host the VDR and the cost is expected to be included in the contract fee.

Question 19 - Please confirm how data can be given to a consultant for developing/migrating to the VDR?

Answer 19 - It can be provided in an external hard drive.

Question 20 - Please confirm if PDASL has rules and requirements for accessing VDR?

Answer 20 - Yes, the VDR can be accessed only for viewing data and data cannot be copied. In-depth studies on data, can be done at the PDASL office (Data Room).

Question 21 - Please clarify if project also requires consultant to assist PDASL in executing marketing strategy, or these activities will be carried out by PDASL themselves based on the strategy to be developed for execution by a consultant?

Answer 21 - The selected Consultant should develop and execute the marketing strategy and other related activities, as specified in the Terms of Reference of the RFP.

Question 22 - Please clarify what is the purpose of developing and submission of interim reports and what such reports shall contain?

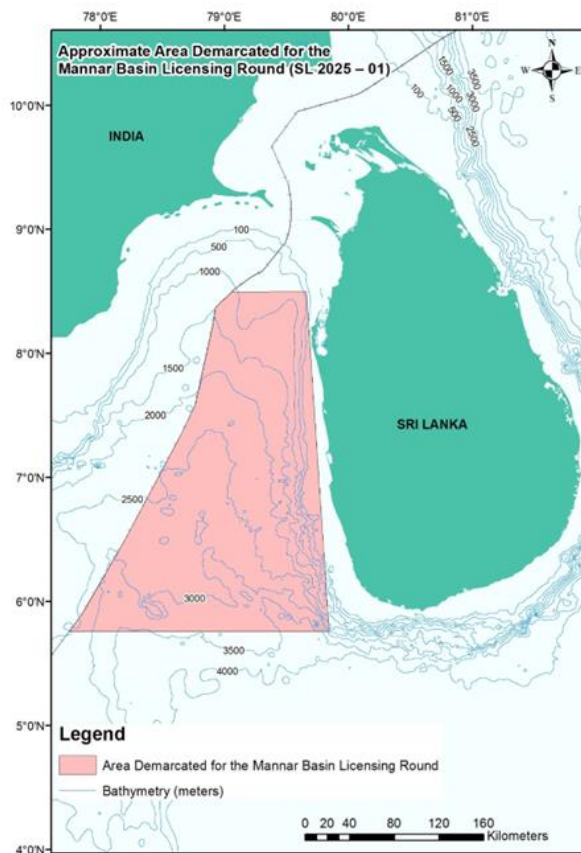
Answer 22 - Interim reports should be prepared and submitted to assess the progress of the licensing round marketing activities and if it is in line with the Terms of Reference of the RFP.

Question 23 - Please clarify if contractual terms and conditions are negotiable and can be discussed with PDASL upon contract award should our company is awarded the contract?

Answer 23 - Depending on the requirement, during contract negotiations the selected Consultant can only propose changes to General Conditions of Contract listed under the Special Conditions of Contract given in the Form of Contract of the RFP and if acceptable by the PDASL only, such proposed changes can be revised.

Question 24- Our company does not provide individual power of attorney to personnel; however, the person who will sign the proposal will be permitted to sign it on behalf of the company. Will that be sufficient for proposal submission?

Answer 24 - Please refer to Section 4.2 under Instructions to Consultants of the RFP, which specifies that it is not restricted only to a Power of Attorney.



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